

Quotation No.  
ZL2122-235(1)

Date  
21-Dec-2021

Customer No.  
ZL-DOM-198

Validity  
15-days

Zentron Labs Pvt. Ltd.

GSTIN  
29AAACZ5842N1ZM

PAN  
AAACZ5842N

Customer: Grow Farmers producer company limited,  
Mavati, Maharashtra - 444905

**Proposal for Two Lane optical size grading and waxing line for Oranges.**

**Components and Price**

Components	Qty	Total Price (INR)
<p><b>Optical Grading Unit</b></p> <ul style="list-style-type: none"> <li>• 2 lane system Size grading system for Oranges 8+1 (12 outlets/grades)</li> <li>• Grading Speed: 8 cups/sec/lane</li> <li>• Tonnage/Hour: 5 tonnes/hr at 70% occupancy 7 tonnes/hour at 100% fill rate (raw capacity) (7 to 8 Oranges per kilo)</li> <li>• <b>Grading based on size</b></li> <li>• Exits - 8</li> <li>• V-belt pre-aligner 2 lanes</li> <li>• Industrial Camera &amp; Optics</li> <li>• Industrial PC</li> <li>• 15" monitor</li> <li>• Hortisort Software</li> <li>• Load cell</li> <li>• Return line conveyor</li> </ul> <p><b>Washing, waxing and Drying unit</b></p> <ul style="list-style-type: none"> <li>• Automatic Crate Un-Loading conveyor</li> <li>• Roller Feeding Conveyor</li> <li>• Brusher-Sponger-Waxing Machine</li> <li>• Drying Machine</li> </ul>	1	77,00,000/-

## Quotation

Components	Qty	Total Price (INR)
GST (12%)		9,24,000
Packing, material handling, Shipping and Insurance (full line waxing & Grading)		4,50,000
Installation		2,50,000
<b>Total</b>		<b>93,24,000/-</b>

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- Taxes extra (GST)

## Payment Terms

- The above prices are Ex Works, Zentron Assembly center, Bangalore
- 50% advance with PO
- 40% payment before shipping after inspection at Zentron
- 10% after installation and trials
- Insurance, Packing & shipping, loading and unloading charges extra at actuals
- Engineer's (white collar) travel, accommodation and food extra at actuals near installation site
- Unloading to be arranged by you.
- Erection and commissioning Charges extra.
- Zentron will retain ownership and title to the delivered goods and equipment until Zentron realises complete payment of owed by the buyer.
- Zentron will not be responsible for any kind issues in the machine due to any change in orientation by the client other than mentioned in the quotation.
- Any change in specification from the client will be charged extra
- Price quoted is only for the items offered. All other items will be extra.
- If equipment is delivered to client and commissioning is delayed, client will have to Store the equipment in proper security and proper storage conditions.
- Any damage during the storage period or storage condition, Zentron will not be liable for that.
- Liquidated Damages are not accepted.

## Delivery Terms

- 3 months from receipt of advance along with PO

## Installation Requirements

on Labs Pvt Ltd

**Quotation**

- Detailed layout drawings
- Stable 3 phase Power point input close to system (Generator preferred)
- Earthing/ground voltage <1.5V
- proper leak proof roofing and robust infrastructure with flat/concrete flooring
- Online UPS/ Isolation Transformer to be Installed to ensure no power fluctuation impact on the system, to be provided by customer (Approx cost – Rs 50,000/- to 60,000/-)

**Warranty and Support:**

- One-year warranty for the complete system (subject to normal use)
- Onsite Support: Free for first season (duration of three months) for the first installation
- Remote Support: Free for one year from the date of installation.

**Payment Information**

(Electronic Fund Transfer) - Make your EFT Payment at your Bank or via Internet using the following numbers:

Beneficiary Name	Bank Name	Swift Code	MICR#	IFSC code:	Account #
Zentron Labs Pvt. Ltd.	HDFC Bank	HDFCINBB	560240005	HDFC0000075	00758630000347

Zentron Labs Pvt. Ltd.

Authorized Signatory

Date

Zentron Labs Pvt. Ltd.

PSS Plaza, ground floor, New Thippasandra Main road, HAL 3rd Stage, (Diagonally Opp. Post Office), Bangalore, Karnataka,  
560075

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